

**Table A-2. Trade Promotion Expenditures by
Classification and Industrial Sector**

		Budget Authority, in Thousands of Dollars		
		FY 97	FY 98	FY 99(Proposed)
I.	Negotiating Open Markets and Lowering/ Removing Trade Barriers	165,344	181,599	189,550
	Multilateral Participations	60,205	61,089	63,603
	Agriculture, Forestry & Fishing	13,234	13,688	15,239
	Mining	1,080	1,222	1,197
	Construction	579	649	636
	Manufacturing	11,605	13,078	12,807
	Transportation & Public Utilities	579	649	636
	Wholesale Trade	83	93	91
	Retail Trade	0	0	0
	Finance, Insurance & Real Estate	364	288	197
	Services	1,279	1,451	1,434
	Not differentiated by sector	31,402	29,971	31,366
	Bilateral Participations	84,090	94,398	99,288
	Agriculture, Forestry & Fishing	12,250	12,659	14,090
	Mining	523	591	579
	Construction	579	649	636
	Manufacturing	10,953	12,420	12,161
	Transportation & Public Utilities	579	649	636
	Wholesale Trade	83	93	91
	Retail Trade	0	0	0
	Finance, Insurance & Real Estate	133	128	268
	Services	1,197	1,443	1,442
	Not differentiated by sector	57,793	65,766	69,385
	Challenging Unfair Trade Practices	21,049	26,113	26,659
	Agriculture, Forestry & Fishing	0	0	0
	Mining	0	0	0
	Construction	0	0	0
	Manufacturing	0	0	0
	Transportation & Public Utilities	0	0	0
	Wholesale Trade	0	0	0
	Finance, Insurance & Real Estate	0	0	0
	Services	0	0	0
	Not differentiated by sector	21,049	26,113	26,659
II.	Combating Foreign Export Subsidies	320,100	840,186	1,082,615
	Agriculture, Forestry & Fishing	75,603	279,609	415,772
	Mining	7,216	0	0
	Construction	20,912	3,281	3,935
	Manufacturing	90,126	364,729	437,448
	Transportation & Public Utilities	1,117	2,864	3,436
	Wholesale Trade	26,108	52,238	62,653
	Retail Trade	1,482	0	0
	Finance, Insurance & Real Estate	4,306	208	250
	Services	77,856	97,497	116,936
	Not differentiated by sector	15,374	39,760	42,185
III.	Financing and Insuring US Trade and Investment	1,014,181	534,179	523,039
	Finance	604,201	206,503	201,790
	Agriculture, Forestry & Fishing	186,624	177,631	89,760

Table A-2

Budget Authority, in Thousands of Dollars

FY 97 FY 98 FY 99(Proposed)

Mining	11,854	0	0
Construction	34,352	68	516
Manufacturing	160,826	22,207	79,613
Transportation & Public Utilities	1,835	59	450
Wholesale Trade	42,887	1,078	8,214
Retail Trade	2,434	0	0
Finance, Insurance & Real Estate	7,073	4	33
Services	127,893	2,011	15,331
Not differentiated by sector	28,423	3,445	7,873
Insurance	409,980	327,676	321,249
Agriculture, Forestry & Fishing	297,506	203,493	247,150
Mining	3,323	0	0
Construction	9,629	727	438
Manufacturing	41,499	80,843	48,633
Transportation & Public Utilities	514	635	382
Wholesale Trade	12,021	11,579	6,965
Retail Trade	682	0	0
Finance, Insurance & Real Estate	1,983	46	28
Services	35,849	21,610	13,000
Not differentiated by sector	6,974	8,743	4,653
IV. Providing Information/Counseling/			
Export-Assistance Services	245,501	252,509	253,350
Counseling	110,781	122,782	120,148
Agriculture, Forestry & Fishing	5,956	6,672	6,534
Mining	3,243	3,649	3,573
Construction	6,949	7,785	7,623
Manufacturing	72,949	81,809	79,974
Transportation & Public Utilities	6,949	7,785	7,623
Wholesale Trade	993	1,112	1,089
Retail Trade	0	0	0
Finance, Insurance & Real Estate	993	1,112	1,089
Services	4,213	5,010	4,908
Not differentiated by sector	8,536	7,848	7,735
Generating and Providing Information	108,951	101,998	106,006
Agriculture, Forestry & Fishing	25,638	25,569	29,311
Mining	1,953	2,203	2,157
Construction	2,316	2,595	2,541
Manufacturing	41,629	34,901	34,176
Transportation & Public Utilities	4,285	3,463	3,851
Wholesale Trade	331	370	363
Retail Trade	0	0	0
Finance, Insurance & Real Estate	331	370	363
Services	3,273	3,695	3,618
Not differentiated by sector	29,195	28,832	29,626
Trade Events	25,769	27,729	27,196
Agriculture, Forestry & Fishing	1,808	1,927	1,904
Mining	1,148	1,296	1,269
Construction	1,158	1,297	1,270
Manufacturing	17,020	19,001	18,607
Transportation & Public Utilities	1,258	1,347	1,345

Table A-2	Budget Authority, in Thousands of Dollars		
	<u>FY 97</u>	<u>FY 98</u>	<u>FY 99(Proposed)</u>
Wholesale Trade	165	186	182
Retail Trade	0	0	0
Finance, Insurance & Real Estate	165	186	182
Services	1,188	1,340	1,312
Not differentiated by sector	1,859	1,149	1,125
V. Providing Government-to-Government Advocacy on Behalf of US Business	28,985	30,620	32,953
Agriculture, Forestry & Fishing	0	0	0
Mining	450	472	474
Construction	0	0	0
Manufacturing	4,004	4,193	4,197
Transportation & Public Utilities	684	1,136	1,715
Wholesale Trade	0	0	0
Retail Trade	0	0	0
Finance, Insurance & Real Estate	0	0	0
Services	42	44	45
Not differentiated by sector	23,805	24,775	26,522
VI. Funding Feasibility Studies on Major Infrastructure and Development Projects	50,700	56,187	62,000
Agriculture, Forestry & Fishing	1,207	313	0
Mining	2,788	2,839	0
Construction	5,070	0	0
Manufacturing	8,165	4,170	0
Transportation & Public Utilities	26,504	43,777	0
Wholesale Trade	0	0	0
Retail Trade	0	0	0
Finance, Insurance & Real Estate	0	0	0
Services	4,832	5,088	0
Not differentiated by sector	2,134	0	62,000
VII. Developing Foreign Markets for US Goods and Services	668,039	550,511	584,310
Agriculture, Forestry & Fishing	124,992	120,185	114,685
Mining	0	0	0
Construction	0	0	0
Manufacturing	1,500	1,500	1,500
Transportation & Public Utilities	2,047	3,446	5,200
Wholesale Trade	0	0	0
Retail Trade	0	0	0
Finance, Insurance & Real Estate	0	0	0
Services	0	0	0
Not differentiated by sector	539,500	425,380	462,925
TOTAL	2,492,850	2,445,791	2,727,817
Agriculture, Forestry & Fishing	744,818	841,746	934,445
Mining	33,578	12,272	9,249
Construction	81,544	17,051	17,595
Manufacturing	460,276	638,851	729,116
Transportation & Public Utilities	46,351	65,810	25,274
Wholesale Trade	82,671	66,749	79,648
Retail Trade	4,598	0	0
Finance, Insurance & Real Estate	15,348	2,342	2,410
Services	257,622	139,189	158,026
Not differentiated by sector	766,044	661,781	772,054

Note: Table includes data from OPIC, but subtotals and totals conform with Table 3